



North Carolina

Procurement Technical Assistance Center

(NC PTAC)



What is APTAC?

National Association of 500+ dedicated procurement professionals nationwide that provide, at little or no cost, a wide range of assistance to the small business community.



What is a PTAC?

- *PTACs are the bridge between buyer and supplier*
 - *bringing to bear both their knowledge of government contracting and the capabilities of contractors to maximize fast, reliable service to our government with better quality and at lower costs,*
 - *thereby supporting and extending DLA's mission of providing the best value goods and services to America's Armed Forces and other government agencies.*



What is a PTAC? (continued)

The 98 PTACs (Procurement Technical Assistance Centers) have more than 250 local offices that serve the 50 states and Puerto Rico. PTACs are funded by the Department of Defense - Defense Logistics Agency.



PTAC Mission

- provide businesses nationwide with an understanding of the requirements and guidelines of government contracting and the marketing know-how they need to obtain and successfully perform under federal, state, and local government contracts
- **maximize support for the war fighter** by improving supplier accessibility and supply chain management



PTAC Mission (continued)

- improve local economies by helping US businesses successfully compete for government contracts, thereby creating and retaining jobs and bringing other economic benefits to states and local communities, and
- support government agency efforts to meet their mandated small business goals for contracting dollars.



PTACs offer a wide range of free services, including:

- **One-On-One counseling**
- **Procurement Outreach (Training seminars, conference, tradeshow)**
- **Business registration with government agencies**
- **Business certification if qualified for government small business programs**
- **Proposal Development (preparation, review, response)**
- **GSA schedules**



PTACs offer a wide range of services, many free of charge, including:

- **Marketing to Government Agencies**
- **Understanding government requirements and language**
- **Computerized Bid-Match Service (PROBID)**
- **Procurement history research**
- **Locate bid opportunities**
- **Joint Venture or Teaming Agreements**



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